

## Saurabh A. Lall

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### **ACADEMIC WORK EXPERIENCE**

2016 – present            Assistant Professor, School of Planning, Public Policy & Management, University of Oregon

### **EDUCATION**

2015                        PhD in Public Policy & Administration, The George Washington University, Trachtenberg School of Public Policy and Public Administration, Washington, DC, USA

2007                        Master of Public Policy, The George Washington University, Trachtenberg School of Public Policy and Public Administration, Washington, DC, USA

2004                        Bachelor of Engineering, The University of Mumbai, Mumbai, India

### **PEER-REVIEWED PUBLICATIONS**

#### **Book**

Roberts, P.W. & Lall, S. A. (2019) “[Observing Acceleration: Uncovering the Effects of Accelerators on Impact-Oriented Entrepreneurs](#)” (*Palgrave-Macmillan*).

#### **Journal Articles**

Lall, S.A., Chen, L., & Davidson, A. (2019) “[The Expat Gap: Equitable Access to Grant Financing for Entrepreneurship in International Development](#)” *Public Administration Review*, Vol. 79, Issue 6.

Lall, S.A. (2019) “[From Legitimacy to Learning – How Impact Measurement Perceptions and Practices Evolve in Social Enterprise – Social Finance Organization Relationships](#)” *Voluntas: International Journal of Voluntary and Nonprofit Organizations*, Vol. 30, Issue 3.

Lall, S. (2017). “[Measuring to Improve vs. Measuring to Prove: Understanding the Adoption of Social Performance Measurement Practices in Nascent Social Enterprises.](#)” *Voluntas: International Journal of Voluntary and Nonprofit Organizations*, Vol. 28, Issue 6.

Pandey, S., Lall, S., Pandey, S. K., & Ahlawat, S. (2017). “[The Appeal of Social Accelerators: What do Social Entrepreneurs Value?](#)” *Journal of Social Entrepreneurship*, Vol. 8, Issue 1.

Lall, S., Bowles, L., & Baird, R. (2013). “[Bridging the Pioneer Gap: The Role of Accelerators in Creating High Impact Enterprises.](#)” *Innovations*, Vol. 8, Issue 3/4.

### **SELECTED RESEARCH REPORTS**

Roberts, P., Davidson, A., Edens, G., & Lall, S. (2018). [Accelerating the Flow of Funds into Early-Stage Ventures: An Initial Look at Program Differences and Design Choices](#). The Aspen Institute and Emory University.

Roberts, P., Lall, S., Baird, R., Eastman, E., Davidson, A., & Jacobson, A. (2016). [What's Working in Startup Acceleration: Insights from Fifteen Village Capital Programs](#). The Aspen Institute and Emory University.

Aspen Network of Development Entrepreneurs (2012). [Small and Growing Businesses: Investing in the Missing Middle for Poverty Alleviation](#). The Aspen Institute.

Bairiganjan, S., Delio, E., Fuente, D., Lall, S. and Singh, S. (2010). [Power to the People: Investing in Clean Energy for the Base of the Pyramid](#). World Resources Institute and the Centre for Development Finance.

### **DATASETS**

Global Accelerator Learning Initiative (GALI) database, an international public-private partnership to study entrepreneurial accelerators, available for scholarly research through [www.galidata.org](http://www.galidata.org).

**SUBMITTED WORKS**

**Lall, S.A.** & Park, J. “How Social Entrepreneurship Grows: The Role of Philanthropic Finance” (Revision submitted at *Business & Society*)

Chen, L., Pandey, S., & **Lall, S.A.** “Beyond the Point of Founding: Resource endowment, Overconfidence, and the Strategic Intention of Resource Acquisition for Nascent Ventures” (Revise & Resubmit at *Strategic Management Journal*).

**Lall, S.A.**, Chen, L., & Roberts, P.W. “Are We Accelerating Equity Investment into Impact-Oriented Ventures?” (Revise & Resubmit at *World Development*)

Mason, D., Chen, L., & **Lall, S.A.** “Can Institutional Supports Improve the Quality of Volunteering? An Analysis of Online Volunteer Mentors” (Submitted to *Nonprofit and Voluntary Sector Quarterly*)

**GRANTS**

- 2018 \$201,359 to study [entrepreneurial mentorship from the Innovation Growth Lab](#) (IGL) Grants Programme (The Argidius Foundation, The Kauffman Foundation, NESTA) (*Principal Investigator*).
- 2017 \$9,825 to study entrepreneurial mentorship from the Kauffman-Emory Seed Grant Project (*Principal Investigator*).
- 2017 \$7,400 to study [Indian impact investing networks from the ASAE Foundation](#) Scholarly Research in Association Management Award (*Principal Investigator*).
- 2015 [\\$2.3 million to study the effectiveness of social enterprise accelerators](#), funded by the Argidius Foundation, Kauffman Foundation, Lemelson Foundation, Omidyar Networks, Banamex, Doen Foundation, and USAID ([www.galidata.org](http://www.galidata.org)) (*co-Principal Investigator, with Peter Roberts at Emory University*).
- 2013 \$50,000 to study social accelerators from Halloran Philanthropies (*Principal Investigator*).

**OTHER PROFESSIONAL ACTIVITIES**

- 2017 – present The Kauffman Foundation – Evaluation Advisory Committee
- 2019 – present United Nations Development Programme (UNDP) Impact Measurement and Management Academic Working Group

**RELEVANT PROFESSIONAL WORK EXPERIENCE**

- 2011 – 2016 **The Aspen Institute, Washington, DC**  
*Research Director, Aspen Network of Development Entrepreneurs*
- 2008 – 2011 **The World Resources Institute (WRI), Washington, DC**  
*Research Officer (2010 – 2011), Research Assistant (2008 – 2009), New Ventures Program*
- 2007 – 2008 **The George Washington Institute of Public Policy, Washington, DC**  
*Graduate Research Assistant – Government Performance Project*
- 2006 – 2007 **The George Washington Center for the Study of Globalization, Washington, DC**  
*Graduate Research Assistant*
- 2006 **National Council for Public Private Partnerships, Washington, DC**  
*Research Intern*
- 2004 – 2005 **Society for Development Studies (SDS), New Delhi, India**  
*Research Associate*

**SELECTED MEDIA COVERAGE**

- Forbes (2019), “[Social Impact Accelerators Drive Revenue Growth Among Just a Small Portion of Ventures.](#)”
- Techcrunch (2016), “[A new accelerator report suggests that independent work is most effective.](#)”
- Devex (2016), “[New insights on what makes emerging market entrepreneurship accelerators work.](#)”